

## PERELLA WEINBERG PARTNERS: FINANCIAL ADVISORY SERVICES TO THE GOVERNMENT OFFICES OF SWEDEN

Perella Weinberg Partners (“PWP”) is pleased to have the opportunity to present its interest in registering for admittance onto the public list of financial advisers for the Government Offices of Sweden.

### COMPANY DETAILS (LONDON OFFICE)

Full legal name:	Perella Weinberg Partners UK LLP
Company number:	OC319198
Country of incorporation:	United Kingdom
Company residence:	20 Grafton Street, London, W1S 4DZ
Licences:	PWP has all the necessary licences and permits to provide the services as described herein, and is authorised and regulated in the UK by the Financial Conduct Authority (“FCA”) with the following FCA registration number: 453328
Contact person:	<b>David Heimer</b> Managing Director Telephone: +44 (0) 20 7268 2870 Email: <a href="mailto:dheimer@pwpartners.com">dheimer@pwpartners.com</a>

### INTRODUCTION TO PERELLA WEINBERG PARTNERS

PWP is a leading independent financial services firm. Established in 2006, PWP provides advisory and asset management services to a global client base, including corporations, institutions and governments.

PWP’s advisory business advises clients on mergers and acquisitions, financial restructuring, capital structure advisory, private capital raising, pension matters, strategic advisory, independent special committee advisory, privatizations and government services. The asset management business includes a suite of hedge fund strategies, private investment funds and outsourced investment office solutions.

#### PWP’S ADVISORY BUSINESS

PWP’s global advisory business provides high-quality independent advice and execution capabilities to leading enterprises, investors, boards of directors, governments, and families across the globe. PWP’s broad experience provides clients with unique perspectives and unparalleled access to constituencies that are utilized to achieve superior results.

PWP’s advisory business differentiates itself in several ways:

- **Senior Focus:** Advisory partners with an average of 25+ years of experience actively assisting clients in solving complex strategic and financial issues
- **Trusted Advisors:** Guided by unwavering commitment to integrity and loyalty with uncompromised confidentiality
- **Independence:** Focused exclusively on corporate finance and strategic issues, with an ability to commit to long-term relationships

Serving a diverse group of global clients, PWP has over 430 employees located in our New York, London, Abu Dhabi, Denver, Dubai, and San Francisco offices.

# PERELLA WEINBERG PARTNERS OVERVIEW

## CORE ADVISORY PRACTICE AREAS

PERELLA WEINBERG PARTNERS					
Mergers & Acquisitions	Strategic Advisory	Financial Restructuring	Capital Structure Advisory	Private Capital	Government Services
<ul style="list-style-type: none"> <li>Providing advice on acquisitions, divestitures, mergers, privatizations and shareholder relations/ defense</li> <li>Dedicated industry expertise in Telecom, Media, Technology, Consumer &amp; Retail, Energy &amp; Power, Industrials, Financial Institutions, Real Estate and Healthcare</li> </ul>	<ul style="list-style-type: none"> <li>Advise parties in conventional and unconventional strategic situations requiring specialized analytical, industry and / or structuring expertise</li> </ul>	<ul style="list-style-type: none"> <li>Advise companies, investors and creditors in refinancing turnaround, distressed and bankruptcy situations</li> </ul>	<ul style="list-style-type: none"> <li>Advise companies on all aspects of capital allocation, capital structure, raising capital and capital markets activity</li> </ul>	<ul style="list-style-type: none"> <li>Assist in the arrangement of private placements of debt and equity when circumstances require alternatives to public market financing</li> </ul>	<ul style="list-style-type: none"> <li>Advise government agencies in situations regarding a broad range of matters, including privatizations, policy, strategic and financial decisions</li> </ul>

## GLOBAL REACH & CAPABILITIES



*PWP's international reach is enhanced through partnerships with advisory firms in Australia, China, India, Japan, Southeast Asia and Central & South America*

## PERELLA WEINBERG PARTNERS: EXAMPLES OF RELEVANT TRANSACTION EXPERIENCE

Government/ Privatizations	<p>€157m 2014</p>  <p>Advisor to the Portuguese State in the sale of a 11.0% stake in REN</p>	<p>€809m 2014</p>  <p>Advisor to the Principality of Monaco in relation to the sale by CWC of its 55% stake in Monaco Telecom</p>	<p>2009-2013</p>  <p>Advisor to FDIC in connection with developments in the US financial services industry</p>	<p>€356m 2013</p>  <p>Advisor to the Portuguese State in the sale of a 4.1% stake in EDP via an accelerated book building process</p>	<p>€592m 2012</p>  <p>Advisor to the Portuguese State in the sale of a 40% stake in REN to State Grid Intl. and Oman Oil Company</p>	<p>€2.7bn 2011</p>  <p>Advisor to the Portuguese State in the sale of a 21.4% stake in EDP to China Three Gorges Corporation</p>				
	Telecoms	<p>€10.0bn 2014</p>  <p>Advisor to Ziggo in connection with the recommended public offer by Liberty Global</p>	<p>€15.5bn 2014</p>  <p>Advisor to the BoD of Numericable in connection with its acquisition of SFR from Vivendi</p>	<p>€10.7bn 2013</p>  <p>Advisor to Kabel Deutschland in connection with the recommended public offer by Vodafone</p>	<p>€2.5bn 2013</p>  <p>Advisor to Sonaecom in relation to the merger of Optimus and ZON</p>	<p>€1.6bn 2011</p>  <p>Advisor to Orange in connection with the sale of its Swiss operations to Apax Partners</p>	<p>€775m 2007</p>  <p>Advisor to Tele2 on the sale of its operations in Spain and Italy</p>			
		Healthcare	<p>\$12.2bn 2014 (pending)</p>  <p>Advisor to CareFusion on its sale to Becton Dickinson and Co.</p>	<p>\$42.9bn 2014 (pending)</p>  <p>Advisor to Medtronic in connection with the acquisition of Covidien</p>	<p>€3.1bn 2013 (pending)</p>  <p>Advisor to Rhön-Klinikum in connection with the sale of 43 hospitals and related companies to Fresenius</p>	<p>\$4.6bn 2012</p>  <p>Advisor to The Linde Group in connection with its acquisition of Lincare Holdings</p>	<p>\$3.7bn 2012</p>  <p>Financial advisor to Hologic in connection with its acquisition of Gen-Probe</p>	<p>\$7.2bn 2010</p>  <p>Advisor to Merck KGaA in connection with its acquisition of Millipore Corporation</p>		
			Financial Services	<p>€379m 2014 (pending)</p>  <p>Advisor to Novo Banco in connection with the sale of Banco Espírito Santo de Investimento to Haitong</p>	<p>\$1.1bn 2014</p>  <p>Advisor to the Special Committee of the Board of AAA in connection with the capital raise by Athene Holding</p>	<p>\$10.2bn 2012</p>  <p>Advisor to NYSE Euronext in connection with its sale to ICE</p>	<p>\$1.2bn 2012</p>  <p>Advisor to Julius Bär in connection with its acquisition of Merrill Lynch's IWM business</p>	<p>€4.0bn 2011</p>  <p>Advisor to the board members of Dexia in connection with its sale of Dexia Banque Belgique to the Belgian State</p>	<p>\$1.5bn 2010</p>  <p>Advisor to Royal Bank of Canada in its recommended cash acquisition of BlueBay Asset Management</p>	
				Industrials	<p>€4.5bn 2013</p>  <p>Advisor to Outokumpu in connection with measures taken to strengthen its balance sheet</p>	<p>€1.0bn 2012</p>  <p>Advisor to the Peugeot Family in relation to the alliance with GM and to the investment in PSA's €1.0bn rights issue</p>	<p>€2.7bn 2012</p>  <p>Advisor to Outokumpu in connection with its acquisition of Inoxum</p>	<p>\$4.7bn 2012</p>  <p>Advisor to the Board of Directors of Solutia in connection with its sale to Eastman Chemical</p>	<p>2011</p>  <p>Advisor to ThyssenKrupp in connection with the sale of Blohm + Voss Shipyards, Repair and Industries to STAR</p>	<p>€35.9bn 2009</p>  <p>Advisor to Continental in connection with an unsolicited takeover offer by Schaeffler</p>